

640 South Canal Street, Suite C Natchez, MS 39120

#### **Co-Op Architecture**

November, 2015

The <u>Cooperative Marketing Program</u> is an opportunity to crosspromote your affinity compatible attractions without the risk of out-ofpocket expense. We will introduce your visitors to nearby attractions within a 3-hour drive radius, and we will ask those attractions to do the same. It is that simple, and the benefits are tremendous.

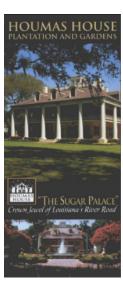


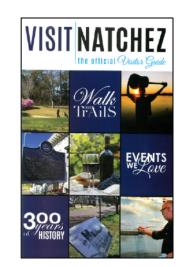




### 2 **Benefits for Co-Op Partners**

- •Ads in playbills/programs and the Natchez Guide Book
- Link from website and inclusion in the cyclical email blasts
- Brochure distribution at various attractions
- Limited access to our customer database
- Opportunity to participate in events (info booth)
- Ads on Natchez Attractions Map
- Ticket Exchange (free tickets for your subscribers and annual members)

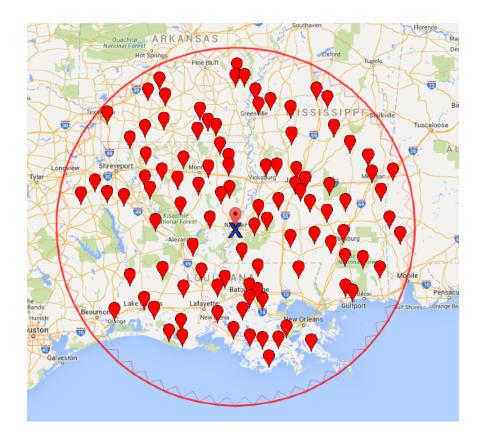








# We identified <u>131 attractions</u> in a 3-hour drive radius fitting Natchez affinity profiles with 73 of the attractions having packaging capabilities.







### Affinity Target Groups

**Cultural Travelers** 



Agritourism





Food/Wine



**International Travelers** 

**Motorcycle Enthusiasts** 

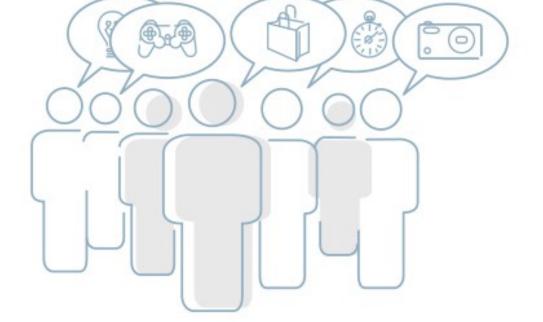
**Religious Travelers** 



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Ecotourism

Adventurer







## 5 **Trade-out Opportunities Key**



Ads in booklets, programs, playbooks



Ads in brochures and distribution of brochures



Links and ads on websites, social media, etc.



Publications



eNewsletter





































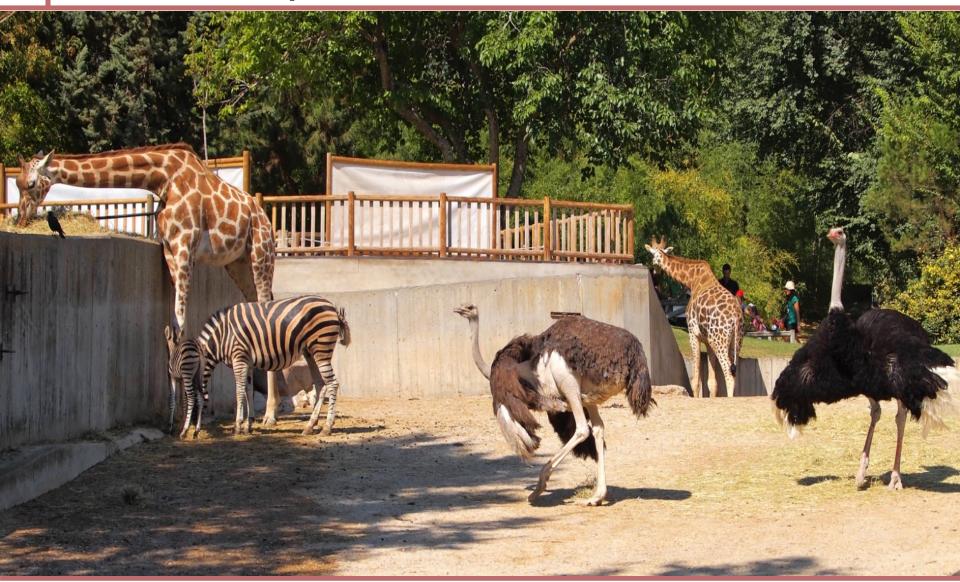






















































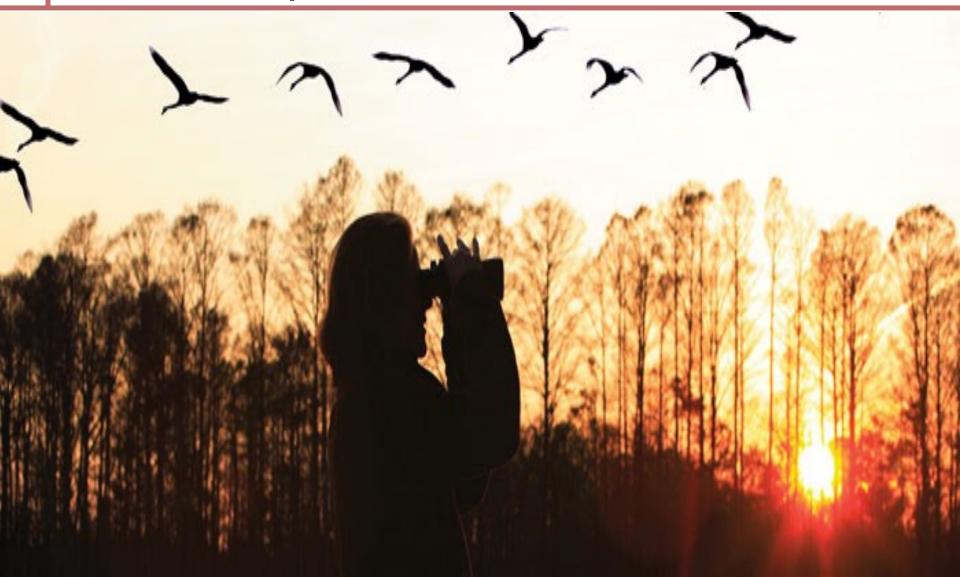




























## "Growth is never by mere chance; it is the result of forces working together." -James Cash Penney



**Co-Op Architecture** 

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